



## **Positions Vacant**

### **Sales Representative - Wholesale Nursery**

#### **About Us**

Cameron's Nursery, a well-established family-owned wholesale nursery in Arcadia, NSW, is dedicated to supplying quality plants to the retail sector, landscaping, and commercial projects. We seek a motivated, customer-focused individual to join our team as a full-time Sales Representative. In this role, the successful candidate will play a vital part in expanding our client base while delivering exceptional service to our existing customers.

We take pride in investing in our people, equipment, and infrastructure and are strongly committed to sustainable practices. Recently, the Nursery & Garden Industry NSW & ACT (NGINA) recognised our dedication with Best Large Production Nursery and Employer of the Year awards. This is an exciting opportunity to join a respected, award-winning business dedicated to growth and excellence.

#### **Key Requirements**

- Sales Experience: Proven background in sales in horticulture
- Relationship management: Focused on achieving sales and meeting budgets
- Personable Approach: A friendly, approachable personality that resonates with clients responding to horticulture-related customer enquiries
- Relationship Builder: Interpersonal skills with the ability to liaise with various people, cultivating and maintaining relationships.
- Multitasker: The ability to take initiative and work independently with good time management
- Enthusiastic Team Player: Genuine passion for collaborating with talented colleagues and clients
- Must be physically fit and reliable and work in a fast-paced environment
- Have a passion for plants

#### **Duties will include**

- Sales and processing orders from phone and email
- Communicate using Mailchimp, social media, website, newsletters
- Serving our customers to generate sales on existing and new products, developing pre-orders, processing orders and quotes.
- Liaising with other departments.

#### **Experience or Relevant Qualifications**

- Plant knowledge and/or Horticultural experience
- Drivers Licence
- Knowledge of Microsoft Office programs
- Other relevant industry courses.



Our dedication revolves around aiding our staff in their personal and professional growth journeys, reflected in our diverse employee benefits. As part of this commitment, we offer training and career development opportunities.

The successful candidate will join a team that works together to achieve the company's greater goal and sustainable business practices. The hours of work are Monday through Friday. A competitive salary package will be negotiated based on skills and experience. Send your resume to – [admin@cameronsnursery.com.au](mailto:admin@cameronsnursery.com.au)