

Account Manager Alpine Nurseries Alstonville

Alpine Nurseries, one of Australia's premier greenlife suppliers, is seeking a motivated and enthusiastic Account Manager to join our dynamic team in **Alstonville, NSW**.

About the Role, As an Account Manager, you'll play a vital role in fostering strong relationships with both existing and new landscape clients. Your role is to deliver exceptional customer service by ensuring our customers have access to the right stock, pricing, order processing, and delivery support.

Key Responsibilities

- **Engage Proactively**
Connect with customers to understand their challenges and needs, ensuring a seamless customer experience.
- **Manage Customer Portfolio**
Take ownership of a diverse portfolio, guiding clients through the extensive offerings of Alpine Nurseries.
Work with local councils and landscape contractors in supplying greenlife for their small to major projects (e.g. streetscapes, sports and recreational facilities, parks, residential and commercial projects).
- **Collaborate with Teams**
Work closely with our marketing, sales and logistics teams to ensure a seamless customer journey from enquiry to delivery.

What We're Looking For

- **Passion for Horticulture**
A genuine enthusiasm for greenlife and landscaping.
- **Relationship Builder**
Ability to cultivate and manage key client relationships effectively.
- **Strong Communicator**
Excellent communication and organisational skills are a must.

Key Customers

- Local Councils (from Coffs Harbour to Brisbane)
- Landscape Contractors servicing commercial and residential projects
- Architects and Designers

While sales experience is preferred, it is not essential. We offer comprehensive on-the-job training in various areas, including sales and account management.

If you're a horticulturist or have strong plant knowledge and are seeking a sea change or the next step in your career, Please email Danewings@alpinenurseries.com.au



Quality matters.