

#### **TOGETHER WE GROW**

Since 1947, the Nursery & Garden Industry NSW & ACT Ltd (NGINA) has been the peak representative body for operators in the nursery and garden industry. As an industry-led, membership-based, not-for-profit organisation, our mission is to advocate for our members and provide avenues of communication so that they have the knowledge, opportunities and business tools to achieve business excellence.

Members of the NGINA range from small to medium family-based operations through to multinational corporations. All share a passion for greenlife and for the industry. Our members come from many sectors in NSW & ACT, including:

#### **Our Reach**



220+ Members



4000+ Readers



3000+ Trade Day



5300+ Social Media



750+ eNews



30,000 Web visits per month

- Production and Wholesale Nurseries
- Retailers of plants and related products
- Florists and hirers of plants
- Industry gardens, Botanic gardens, landscapers, landscape designers & garden maintenance
- Allied traders suppliers of growing media, chemicals, containers, tools and equipment, software etc.
- Service providers including consultants, training providers, educational institutions government agencies etc

Wait until you see our partnership benefits...

CORPORATE BENEFITS	DIAMOND	PLATINUM	GOLD	SILVER	BRONZE
Display NGINA partnership logo on any of your print and digital marketing collateral		•			
Fulfillment report (a formal report that shows you exactly how we delivered on our promise)	•	•	•	•	•
NGINA membership	•	•	•	•	•
CEO and/or NGINA Director escorted visits to meet with NGINA members	•	•	•	•	•
MARKETING & ADVERTISING					
Logo on partner panels in N&G News (quarterly)	•	•	•	•	•
Logo on partner panel in eNews (fortnightly)	•	•	•	•	•
Logo on partner panel in NGINA corporate email signature	•	•	•	•	•
Hyperlinked logo on home page of NGINA website as well on our industry partner page with company overview	•	•	•	•	•
Print advertisements in quarterly N&G News	3 Full Page ads + 1 front cover + 4 back covers	3 Full page ads + 1 inside cover + 50% off subsequent ads	3 Half page ads + 1 full page ad + 30% off subsequent ads	3 quarter page ads + 15% off subsequent ads	10% off ads
Feature article (non advertorial) in an edition of N&G News. 500 words (approx 2 pages with images)	•	•	•	•	•
An introduction/yearly partner post to the wider NGINA community on social media (Facebook, LinkedIn, Instagram)	•	•	•	•	•
Yearly CEO mention and introduction in eNews	•	•	•	•	•
Opportunity to advertise your job vacancies through NGINA channels, e.g., website, eNews, social media plus on Jobs Board at Trade Day	•	•	•	•	•
Opportunity to distribute your promotional material in both our new and renewed members packs	•	•	•	•	•
Partner of the Week in eNews	4 FREE	2 FREE	2 FREE	1 FREE	•
Opportunity to contribute content to a blog post (non-advertorial)	•	•	•	\$100 Discount	\$100 Discount
Opportunity to speak for five minutes at one of the monthly NGINA Online Member Forum	•	•	•	•	•
Opportunity to advertise in a NGINA podcast	•	•	•	\$100 Discount	\$100 Discount
SYDNEY TRADE DAY					
Logo on partner panel on Trade Day flyer	•	•	•	•	•
Opportunity to display promotional material on and around NGINA stand	•	•	•	•	•
Opportunity to hand out promotional material/showbags at Trade Day	•	•	•	•	•
FREE advertising on Trade Day flyer	•	•	•	•	•
FREE roaming stand (valued at up to \$120) or FREE exhibitor stand at Trade Day (valued at up to \$290)	•	•	•	•	•

REPRESENTATION AT OTHER NGINA EVENTS	DIAMOND	PLATINUM	GOLD	SILVER	BRONZE
Logo on pull-up partner banner displayed at all NGINA hosted events (banner created at the start of each calendar year)		•	•	•	
Logo on awards night and gala dinner promotional material	•	•	•	•	•
Complimentary tickets to other NGINA networking events	10 FREE	4 FREE	3 FREE	2 FREE	•
Complimentary tickets to our annual awards night and gala dinner	10 FREE	4 FREE	3 FREE	2 FREE	•
Presentation of an award at our annual awards night and gala dinner	•	•	•	•	•
Major key partner recognition at our annual awards night and gala dinner	•	•	•	•	•
Opportunity to speak at our annual awards night and gala dinner	•	•	•	•	•
Opportunity to talk at regional events	4 TALKS	2 TALKS	1 TALK	•	•
	DIAMOND	PLATINUM	GOLD	SILVER	BRONZE
ALL THIS VALUED AT:	\$62,881.00*	\$45,549.00*	\$26,772.00*	\$20,433.00*	\$12,925.00*

\*Savings may vary year to year and are calculated by the average non-member potential savings.

## Our partnership packages have a huge savings of:



\*Pricing does not include GST

#### **CUSTOMISE YOUR PARTNERSHIP**

We offer various partnership packages, all of which offer year-round access and exposure to NGINA members through events, print and digital media, and exclusive networking opportunities. The benefits you see above are our standard inclusions for each partnership level. However, in the event our off-the-shelf packages don't provide exactly what you're looking for, NGINA's flexible approach means that together we can tailor a customised package that meets your needs and requirements.

## **EXAMPLES OF PARTNERSHIP MARKETING AND ADVERTISING OPPORTUNITIES**

#### **N&G NEWS MAGAZINE**

#### Covers:













#### Features:













NON ADVERTORIAL FEATURE ARTICLE

**INSIDE FRONT COVER - PARTNER BANNER** 

**LAST PAGE - PARTNER BANNER** 

YEARLY LISTING IN MAGAZINE

PARTNER INTRODUCTION OUARTERLY MAGAZINE













1/3 PAGE AD



1/4 PAGE AD







**ENEWS** 





Follow Us





**CEO MENTION ENEWS** 



## **EXAMPLES OF PARTNERSHIP MARKETING AND ADVERTISING OPPORTUNITIES CONTINUED...**

#### **SOCIAL MEDIA**

### Facebook, Instagram, Linked In, Tiktok, Youtube



SOCIAL MEDIA POST ABOUT PARTNER MEMBER BLOG



PARTNER VISIT SOCIAL MEDIA POST



PARTNER INTRODUCTION SOCIAL MEDIA POST

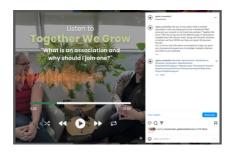


PARTNER RECOGNITION ON SOCIAL MEDIA

## Blogs & Podenst



NGINA INDUSTRY BLOG - PARTNER CONTENT



#### **WEBSITE**



PARTNER BANNER AT THE TOP OF OUR HOME PAGE



ROLLING PARTNER BANNER ON OUR HOME PAGE WITH DIRECT LINK TO PARTNER WEBSITE



PARTNER PAGE WITH DIRECT LINKS TO PARTNER WEBSITE



## **EXAMPLES OF PARTNERSHIP MARKETING AND ADVERTISING OPPORTUNITIES CONTINUED...**

#### **EVENTS**

#### Trade Day









SYDNEY TRADE DAY BBQ SPONSORSHIP

## Awards Night







**PARTNER BANNER** 



PARTNER BANNER ON PRESENTATION SLIDES





FREE TICKETS TO NGINA EVENTS

## Other Events (Intl Women's Day, NextGen, Sydney Group Events, Northern Rivers events etc



FREE TICKETS TO NGINA EVENTS



**PARTNER BANNER AT NGINA EVENTS** 





#### **MEMBER PACKS**





ADD BROCHURE OR FLYER INTO EVERY SINGLE MEMBER PACK



PARTNER BANNER ON WALL CALENDAR WITH OPPORTUNITIES TO ADVERTISE AS WELL

# **EXAMPLES OF PARTNERSHIP MARKETING AND ADVERTISING OPPORTUNITIES CONTINUED...**

**JOBS** 











REE ADVERTISEMENT OF JOBS

FREE ADVERTISEMENT OF JOBS ON JOBS BOARD AT TRADE DAY

FREE ADVERTISEMENT OF JOB ON JOBS BOARD IN N&G NEW MAGAZINE

REE ADVERTISEMENT OF JOBS ON LINKEDIN



The industry nationally generates in excess of \$5.5 billion annually and employs over 45,000 people. The industry is the key communication point for consumers and gardeners who 'manage the greenlife' on over 50% of the urban land in Australia, that is the land that supports over 80% of the Australian population (NGIA Quarantine & Biosecurity Review April 2008).

We are absolutely committed to creating opportunities to enable NGINA members to be profitable, professional and secure in their businesses. Membership provides a strategic and competitive advantage through access to the very best information, representation, education and networking opportunities designed for the nursery and garden industry.

## **VISION**

To have a growing, united and sustainable nursery and garden industry that promotes its contribution to the health and well-being of the NSW/ACT economy, its environments and people.

## **MISSION**

We are committed to the successful growth of the nursery and garden industry and the profitability and professionalism of our members through promotion, representation, education and communication.



At NGINA, we are committed to forging enduring partnerships that foster development, creativity, and shared prosperity. By becoming a partner, you can take advantage of a multitude of opportunities, a dedicated support system, and a platform for working together to jointly develop innovative solutions for your industry.

Contact us to find out more about the countless chances for growth and success that are waiting for you!

#### **CONTACT US TO BECOME A PARTNER**

Phone: 02 9679 1472

Website: www.ngina.com.au

Email: info@ngina.com.au

Address: Suites 3-5, First Floor, 4 Nelson Street, Kenthurst, NSW 2156









