



Sales Rep/Consultant

Botanica Nurseries
Silverdale, Sydney NSW
Sales Representative/Consultant (Sales)
Full time
\$60,000 – \$69,999 per year

Please apply via [Seek.com.au](https://www.seek.com.au)

Botanica Nurseries are one of Australia's leading wholesale nurseries. We pride ourselves on the reputation we have within the horticulture and landscape industry.

We are looking for a responsible, self-motivated **Sales Rep/Consultant** to join our friendly office Sales Team. The first year is based on the road visiting clients as a Sales Rep - a vehicle is provided for this period.

Key Responsibilities:

- Develop and follow up existing and new clients
- Daily account management dialogue with customers
- Provide relevant advice on the selection of plants or suggesting substitutes
- Prepare quotes and invoice orders - maintain accurate information systems
- Filling orders for plant supply from stock or sourcing from other suppliers
- Arranging deliveries to customers
- Retail store visits in the first year

Key Attributes:

The ideal candidates will have relevant nursery or landscape and design experience, with qualifications in Horticulture an advantage.

- Excellent plant knowledge
- Strong communication and computer skills
- Great organisational skills
- Ability to contribute to a harmonious Team work environment
- Desire to provide excellent customer service in a friendly manner
- Self-motivated and thrives in a sales environment

Benefits and Culture:

Botanica Nurseries are considered by our clients and peers as a leader in Ornamental Plant Container Production Nurseries.

- Be a part of our rapidly expanding company as we grow to meet Sydney's economic growth
- Have your passion for plants and customer service acknowledged with opportunities for promotion available
- Join a business with modern office and production facilities with strong family values.